US Open House and User Conference

Omni Channel Communications
Document Strategy
Correspondence Wizard
Mobile Office
Adaptive Case Management in Use
Online Channel for Digital Business
Capture and Human Workflow
Dear Ladies and Gentlemen!

In 2017 we are full of anticipation and excitement for growth and opportunity...

As we prepare to celebrate 30 years in business next year, we are committed to exploring and sharing innovations with you to meet the challenges of Digital Business in the Age of the Customer.

Together, we wrestle with familiar pain points typical businesses experience today while managing a full spectrum of communication channels, content and processes.

Yet the ability to interact - in person - with peers and experts provides value that no amount of technological advancement can diminish. At the ISIS Papyrus Open House and User Conference, you will see and hear about solutions that are refreshing, forward-looking and business-centric.

Papyrus Software can reference a number of new applications enabled and created with the Papyrus Platform.

We will also show our radical reference applications for the financial industry that make all previous encoded process apps utterly obsolete. Driven by adaptation, empowered through social interaction, compliant through business rules and supported by machine learning … they undeniably represent the state of the art in both browser and mobile-enabled customer engagement.

Our customers will attend to both listen and speak about successes and experiences with the Papyrus Platform in our Management Circle Seminar series.

We look forward to meet you at the Papyrus Open House and Strategy Conference.

With our best regards,

Annemarie Pucher
CEO, ISIS Papyrus

Max J. Pucher
CTO, ISIS Papyrus

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The Open House event is much more than a conference, it’s a knowledgefest and networking incubator which has helped me greatly in those two packed days.

- John R Vance, Solutions Architect, RR Donnelley (Global Document Solutions), UK

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Digital Business in Real Time

The strategy of digital transformation must translate into performance and generate results – for customers and for the business. Online Channel front-end interaction by Web, social and mobile users must be seamlessly connected with the back-office and existing business applications. Real-time processes and digitally signed documents spanning across departments are critical to win, serve and retain customers.

Strategically Transforming your Physical-to-Digital Documents and Processes

Since pioneering advanced document design, formatting and output for transactional and message-based communication, the Papyrus Platform has expanded to address omni channel, two-way communications and empower enterprise business users and knowledge workers to optimize and align documents, processes, collaboration and communication in customer service-focused organizations.

Content & Process Management Maturity – Where Are You?

Even at a basic level, intelligent data capture – of documents, e-mails with PDFs, fax, Web, SMS and mobile content – is a remarkable technology. Now consider Papyrus cross-channel capture, automating inbound mail where the machine is trained, extracting and interpreting document data and validating it faster than any human, then transferring it to the archive and the inbox of your knowledge worker.

Omni Channel Communication across all Inbound and Outbound Channels

Seamless integration between the digital and traditional customer journey on one platform provides the single view of all customer activity across departments and channels. Every incoming and outgoing message and document is intelligently classified, captured, tracked and stored in the Case. Knowledge workers have all information at their fingertips for optimal customer service.

Building Business Solutions using ACM

A digital business platform is needed to execute your digital business strategy. We invite business and enterprise architects to join us and experience an innovative and unique new way of defining business architecture, supporting business language ontology and a ready-to-use Papyrus Business Reference Framework Solution.

Adaptive Case Management – Unified Solution for Digital & Traditional Business

Gain strategic advantage when delivering solutions for the business that can be rapidly developed for a fraction of cost and time through configuration and adaption without traditional coding. The ACM Framework interoperates flexibly with other ready-to-use Papyrus Solution Frameworks to mix and match their functionalities when building advanced business solutions.

The Mobile Office

Many business leaders talk about the importance of a mobile-first approach, citing the growing reliance on smart phones and tablets. We will show and discuss how to implement a mobile-first strategy supporting business users with direct mainframe and back office connectivity and a user-friendly, on-the-go mobile experience.
New Breed of Software: The Papyrus Platform

Papyrus Software enables business applications for digital transformation, operational enhancement and customer engagement in an omni channel world. From insurance and banking to utilities and telecom to government and service providers, Papyrus technology supports service organizations by enabling business and technical teams to more effectively integrate, interact and innovate for real-world results across departments, functions and geographies.

With core capabilities in CCM, adaptive case management (ACM) and intelligent capture, Papyrus is a new breed of software - a flexible, end-to-end business application platform natively designed and integrated to empower business users securely across the enterprise on desktop, browser and mobile devices, linking to social and running in the Cloud. With Papyrus Platform for Business Communication and Process, enterprise teams choose where to improve, whom to empower and how to scale - gaining the knowledge and tools to create, manage and enhance business applications with reduced IT dependence.

Simplified Integration, Interoperability & Connectivity

Case management solutions are increasingly used to enhance knowledge worker productivity, provide transparency for case settlement decisions, improve compliance, facilitate collaboration among caseworkers, better coordinate information flows and provide better monitoring of case status.

A "Case" is a project or a service that is "opened" and processed over a period of time to achieve resolution of a request, problem, claim or any other type of complex activity before being "closed" again.

Typical knowledge work includes strategic planning, patient care and communication-intensive, event-driven activities such as customer onboarding, contract management, customer claims management, and purchase-to-pay, as well as legal, investigative and analytic work, and fraud investigations.

Who should attend?

CIOs and Business Leaders
Enterprise Architecture Professionals
Technology Innovation Leaders
Business Application Architects and Analysts

Business Document Professionals
Output Management Experts
Content and Process Managers
Online Channel integration with back office

Papyrus UTA captures data – machine trained by user

Monitor and track – powerful reporting capabilities

Ready and definable Release Cycles

Responsive documents for optimal viewing on any device

Compliance and risk management

Building business applications using ACM

The Solutions Center is the heart of the Open House conference.

Experience an overview of Papyrus solutions and business applications designed to address the challenges and needs of your specific industry.

The ISIS Papyrus Solutions Center is available for our guests during the full duration of the two-day conference.

Business Document Professionals

Output Management Experts

Content and Process Managers
Monday, May 22 - Sessions

8.30 Welcome with coffee

9.00 Keynote: Artificial Intelligence - Hype and Real Applications
Following Big Data, the hype now switches to artificial intelligence. Yes, there are some impressive machine learning capabilities that far surpass human ability, but statistical learning has substantial limitations and true cognitive computing is still in a galaxy far, far away. The reality of machine learning has been available in the Papyrus Platform for more than five years as the User Trained Agent, which also supports so-called deep learning or continuous improvement. In his keynote Max J. Pucher will explore both the hype and the reality.

10.00 Digital Business in Real Time
Win, serve and retain customers in an omni channel world. Empower your business staff to deliver and maintain Wizard forms with questions, validation rules, process and document templates.
- Online Channel front-end interaction by Web, social and mobile users
- Tailor-made proposals, online purchase, payment, claims, service requests
- Seamless connection with back-office and existing business applications
- Real-time processes and digitally signed documents
- Omni Channel closed-loop communications across departments and channels
- Integrated collaborative work by backoffice users (case management)

10.30 Networking coffee break

11.00 A digital document strategy for physical and digital
Your clients span across all age groups with preferred channels across touchpoints. To improve customer experience, addressing physical and digital on one platform for all customer communications proves to be most efficient and effective.
- Smart cross-channel document design by business teams for print and e-delivery
- Process-driven document composition by the Document Wizard
- Facilitated SOA data integration with existing applications
- Migration from Word using the Papyrus Word Converter
- Delivery to various channels directly and reports on delivery status

11.30 Automate and digitize inbound mail channels
Achieve increased efficiency with accuracy and a reduction of manual work by training the machine.
- E-mails, paper scans, PDFs, Web messages, fax, social and mobile
- Event-driven intelligent recognition and data extraction, validation and archiving
- Machine learning by document example and by user definitions
- Process and rule-defined delivery to business departments for case work
- Mobile/Capture of invoices, passports and payment slips
- Search and view content in archive by index, full text, taxonomy and rules

12.00 Sharing Practical Experience – Managing Collaborative Communication Projects for Managed Care for the front office
Effie Hayward, Sr. Manager, Creative Services, Channel Communication Services, WellCare Health Plans (see page 10)

12.30 Analyst Session - Creating a Strategic Plan for Digital Automation
Rob Koplowitz – VP & Principal Analyst, Application Development & Delivery, Forrester Research (see page 10)

13.00 Lunch

14.00 Solution Showcase and Workshop Program (see pages 5 and 9)
14.30 Management Circle Seminar (see page 8)
17.45 Brainstorming Session (see page 9)
Tuesday, May 23 - Sessions

8.30  Welcome with coffee

9.00  Omni Channel communication must seamlessly integrate the physical and digital

Seamless engagement across digital and traditional business increases interactions with customers. Learn how to leverage existing investments in traditional Customer Communications Management (CCM) for consistent and compelling interactions at every touchpoint with on-premise to cloud flexibility.

- A single-360 degree view of the Customer Journey
- Integration of inbound and outbound communication channels
- State and event processing for monitoring and reporting across channels
- Consistent messaging across Webportal, e-mail, mobile, social, chat, fax, print
- Online Channel integration with back office

9.30  Mobile First: CRM - the most wanted mobile app

The Mobile workplace business initiatives reflect a growing reliance on smartphones and tablets. Executives want customer relationship management (CRM) apps in the palm of their hands, according to an ISD/IDC enterprise mobility study. Our experts will show best practices for going mobile, plus real-world success stories in various industries.

- What 'mobile first' means
- Which business segments benefit most?
- Mobile backend as a service
- Integration with existing legacy applications and security

10.00  Archiving for real-time living documents

Knowledge workers need all information at their fingertips when processing a case. Customer service and call centers must find, view, send and possibly resend information. WebPortal access to documents and e-mail utilize the short-term archive to control, monitor and report on delivery.

- Difference between short-term and long-term archiving
- Drag-and-drop or directly scan into Archive
- Automatic indexing for full text search
- Archiving the complete case; Annotation and comments
- E-communication and e-delivery; Mobile and Cloud support

10.30  Networking coffee break

11.00  Adaptive Case Management delivers significant business benefits

See the full range from straight-through processes through dynamic processes to completely unstructured processes driven by rules and ad-hoc content arrival, such as scans, e-mails, PDFs, and mobile content.

- On-boarding, recruitment, time management, work task management, lead management
- Adaptive and goal-oriented business processes supporting exception handling
- Enhanced quality and speed on case completion in Customer Service
- Collaboration and knowledge work
- Desktop, Browser, Mobile, Cloud

11.30  A new world of disruptive business application building

With new ways to transform your business, digital transformation demands a mind shift in building new business applications. This session shows a new way of rapid business application building were user interaction, process and rules, information and organization are fully separated.

- A ready-to-use Solution Framework eliminating coding
- Business Architecture and value stream definition
- Business language (ontology)-enabled business empowerment
- A digital business platform empowered by ACM and Omni Channel

12.00  Sharing Practical Experience - Implementing a high performance e-bill solution

Bruno Delzant – Consultant, Belgacom Proximus (see page 10)

12.30  Session – The future of business-driven software development

Silvie Spreeuwenberg – professional in IT, authority in business rules, LIBRT (see page 10)

13.00  Lunch

14.00  Solution Showcase and Workshop Program (See pages 5 and 9) / Management Circle Seminar (see page 8)
The Management Circle Seminar contains inspiring interdisciplinary topics and connects discussions in a relaxing atmosphere.

This seminar is dedicated to enterprise management and directors who like to exchange experience and ideas with their peers on strategic IT subjects. The ISIS Papyrus Executives will present four short presentations including different perspectives of important current and future IT topics and how to leverage more of your current Papyrus investment. This will lead into a moderated, interactive communication exchange and later open discussion.

Monday, May 22

9.00  Opening Keynote: Artificial Intelligence - Hype and Real Applications
10.30 Networking coffee break
11.00  Solution Showcase: Building Business Solutions using ACM
12.00  Case Study: WellCare Health Plans – Managing Collaborative Communication Projects for Managed Care
12.30  Analyst Session: Forrester Research - Creating a Strategic Plan for Digital Automation
13.00 Lunch
14.30  Discussion: Omni Channel Strategy
15.30 Networking coffee break
16.00  Discussion: Can investments made in traditional channels be leveraged for digital?
17.00  Discussion: Building business applications: A mind shift is needed

Tuesday, May 23

10.30  Networking coffee break
11.00  Solution Showcase: The digital Enterprise - Machine Learning
12.00  Case Study: Belgacom Proximus – Implementing a high-performance e-billing solution
12.30  Session: Silvie Spreeuwenberg - The future of business-driven software development
13.00 Lunch
14.00  Discussion: The Digital Enterprise – Machine Learning

Moderated by industry experts ...

Rob Koplowitz – VP & Principal Analyst, Application Development & Delivery, Forrester Research
Effie Hayward – Sr. Manager, Creative Services, Channel Communication Services, WellCare Health Plans
Kaspar Roos – CEO, Aspire Customer Communications Services
Workshops & Labs

Monday, May 22

14.00  Business document solution for business teams and IT
•  Data interface definition
•  Template, content, rule creation
•  Central resource management for corporate fonts and images
•  Change management – from development to production
•  Sign-off, text and content compare

15.00  Implementing business-driven online and user interactive communication channels
•  Incoming online request generates on-demand digital e-policy/contract
•  Business users in front office, laptop or tablet use prompting functionality
•  Text and data entry, decision execution
•  Creating Wizard forms and its processes
•  Seamless integration with back office

16.00  ACM Adaptive Process and Case Management
•  Learn the fundamentals of case setup
•  Define event-driven business processes
•  Use ACM framework solution on desktop, mobile and cloud
•  Integrate Correspondence and inbound Capture into process-driven business applications

17.45  Brainstorming Session
Discuss with ISIS Papyrus management and solution architects:
•  Translating company goals into a strategy that consolidates ECM, CRM and BPM
•  Optimizing your investment by building an agile communication platform for the future
•  Discuss the requirements for the business graphical user interface (GUI)
•  Integrating inbound and outbound communication as a business need

Tuesday, May 23

14.00  Output Management – Omnichannel print and e-communication
•  Bundle and sort outbound mail in the central pool
•  Learn how to further automate document delivery and save cost
•  Setup delivery rules, allow for feedback loop and reporting
•  Experience how documents are optimized with channel specific content at time of delivery
•  Get an introduction to creating responsive HTML documents

15.00  Incoming Mail – Capture, manage and distribute
•  Intelligent classification, content extraction and automated distribution
•  Self-learning with user-trained processes
•  User-supported ‘Lasso’ functionality
•  Embedding inbound mail into Case Management
•  Archiving

A very good mix of interesting lectures, practical experience and networking. I have taken away lots of inspiration. - Markus Bucher, CREDIT SUISSE AG, Switzerland
Monday, May 22

12.00 - WellCare Health Plans - Effie Hayward, Sr. Manager, Creative Services, Channel Communication Services

**Managing Collaborative Communication Projects for Managed Care**

Serving almost 4 million members, providing access to 417K health care providers and employing more than 7,500 associates nationwide, WellCare Health Plans focuses on providing government-sponsored managed care services to families, children, seniors and individuals with complex medical needs.

The Creative Services Team provides all marketing and regulated materials across diverse formats, channels and communities. Implementing a full transition from paper to digital and critical tracking for hundreds of jobs, the Enterprise Content Management System (ECMS) based on the Papyrus ACM framework enables collaboration for 120 participants to keep pace with the creation, review and administration of more than 60 media types in nearly 30 languages.

12.30 - Forrester Research - Rob Koplowitz, VP & Principal Analyst, Application Development & Delivery

**Creating a Strategic Plan for Digital Process Automation**

Firms are shifting their process improvement goals from cost reduction to digital transformation. In this new landscape the focus is on speed, user experience and innovation. The tools that will meet these requirements will need to support low-code development, customer-facing quality user experience across all devices and early investment in disruptive capabilities like Artificial Intelligence. This session will help you create your strategy for this new world.

Tuesday, May 23

12.00 - Belgacom Proximus – Bruno Delzant, Consultant

**Implementing a high-performance e-billing solution**

Proximus is the leading provider of telephony, Internet and network-based services in Belgium and is also operating in international markets. The company focuses their communication on customer preferred channels and implemented new customer touchpoints that provide customer service for a greater success. With the Papyrus multichannel output solution they leverage the best of CCM and Web technologies for optimal customer engagement and substantially improved bill payment processes.

12.30 - LIBRT - Silvie Spreeuwenberg, professional in IT, authority in business rules

**The future of business-driven software development**

We will discuss how business optimises policy compliance by taking a decision perspective. Compliance and efficiency are greatly improved when departments use the same definitions in decision making. Stop coding your business rules in hard-to-maintain code and start having the business people themselves take control.
You are cordially invited: Golf and Gala Dinner

You are cordially invited to join us for the annual Golf Tournament on Sunday, May 21 starting at 2.00 pm, followed by our traditional Gala Dinner.

A shuttle bus to the events will be provided for guests staying at the conference hotel.

General Information

Conference Location
ISIS Papyrus Solutions and Competence Center Southlake
301 Bank St
Southlake, TX 76092

T: 817-416-2345, F: 817-416-1223
E-mail: info@isis-papyrus.com

Enrollment
To register for the ISIS Papyrus Open House and User Conference 2017, please register online: www.isis-papyrus.com/register-OHUS

Fees
The Open House and User Conference is free of charge. Registration is required.

Meals
ISIS will provide lunch on both conference days at the ISIS Solutions and Competence Center.

Conference Hotel
We will provide round-trip transportation to registered guests for the opening events on Sunday and the main program at the ISIS Solutions and Competence Center on Monday and Tuesday from the conference hotel. Direct booking is requested, and alternative hotel recommendations are available, as needed.

Hilton Southlake Town Square
1400 Plaza Place
Southlake, Texas 76092
T: (817) 442-9900 or (800) HILTONS (800-445-8667)
Group Rate Code: ISPA21 (block closes May 8)
www.hiltonsouthlaketownsquare.com

Travel Information
The ISIS Solutions and Competence Center in Southlake, Texas, is located near the Dallas/Fort Worth Airport

Directions
Coming from DFW Airport:
Take International Pkwy to the North exit of the airport • exit TX114 West • take exit Southlake Blvd • stay in the left lane until Southlake Blvd • make a U-Turn at the Southlake Blvd bridge onto the eastbound 114 service road • after 300' turn right onto Industrial Blvd and immediately right onto Private Drive • turn left onto Bank St and immediately turn left into the ISIS Papyrus parking lot

Coming from the Hilton Southlake Town Square hotel:
Exit the Southlake Town Square area on Federal Way to the West and turn left onto Carroll Ave • turn left on Southlake Blvd (FM1709) • follow Southlake Blvd for 1.8 miles • turn right onto Bank St • the ISC will be on your left after 0.1 miles

For more information please contact us:

T: 817-416-2345
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SOUTHLAKE, TEXAS | May 21-23, 2017

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